



MEDHOLD

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Sales Consultant – GE Healthcare Division

Medhold Medical (Pty) Ltd. seeks a suitably qualified, high energy performer with drive, to fill the above varied and challenging position, based in Johannesburg, responsible for a defined/specific geographical territory.

The successful candidate must :-

- Have experience in Anaesthesia, Cardiology and Ventilation – (preferably nursing or technical experience);
- Be computer literate (Excel, Internet, Word will be an advantage);
- Have at least 5 years working experience with 2 years in a Sales environment;
- Have a proven sales performance record;
- Have the ability to work under pressure and still maintain high standards;
- Be a self-starter, deadline and results oriented.

The core responsibilities will be:

- Promoting and marketing medical equipment to hospitals and medical practitioners;
- Planning and organizing call cycles geographically and economically;
- Establishing positive relations with customers through effective and efficient service delivery;
- Ensuring that agreed sales targets are achieved;
- Ensuring sound administration of area of responsibility;
- Always projecting a positive company image in interactions with customers;
- Ensuring effective two-way communication with management takes place on a regular basis;
- Time management.

If you feel you are suitably qualified, please send your CV to b.thuynsma@medhold.co.za